



About us

UK based Small to Medium sized businesses face many challenges and opportunities in a rapidly changing global marketplace.

The business management (ERP) system at the heart of your business needs to be reliable, scalable and integrated across all departments and over the Web to your mobile employees, remote locations, customers, suppliers and prospects.

Lakeview™
Centralising your
business productivity



Mobile Solutions Across The Web

Lakeview's LV system provides this and more by exploiting the latest technologies to your business advantage. LV can be deployed real time, via a web connection, onto desktops, notebooks, laptops, iPad, iPhone or any tablet or smart phone that supports Android or Windows Mobile software.

This enables employees and executives on the move to have access to systems and key information wherever they are in the world. It also enables sales people and service engineers to capture orders, raise quotes, order parts, capture signatures, check accounts, progress orders whilst with the customer and without paperwork, duplication or needless trips to the office.

Bespoke As Standard

As authors of the software we provide a 'Bespoke as Standard' commitment that is unique to us. We commit to providing an outstanding level of service underpinned by ensuring that the software fits to your business rather than you having to fit your processes to how the software works. We also modify the software ourselves where necessary and commit to including all such modifications in the standard releases of software so that it's simple for all of our customers to upgrade and take advantage of the latest releases.





Improving Efficiency

Remove the need for paper documents, rekeying of transactions, offline spreadsheets and introduce automated, streamlined processes so that your employees work more efficiently.

In this way your business can grow significantly, increase customer service and quality without the need to increase back room staffing levels.

Making Informed Decisions

Accurate and timely management and executive information online enables opportunities and problems to be identified and actioned quickly. Strategic decisions can be made with confidence in the data on which they are based.

The LV core system can be complimented with Sales and Purchase Analytics that enable you to easily identify opportunities, threats, trends and variations in both sales and procurement.

Analyses, reports and documents can readily be built or amended by the user within LV without the need for IT support.

Management Accounts and Board Packs can be efficiently produced with the system configured to output on demand the information your shareholders expect within days of your month and year-ends.





Ease of Integration

Should you have the need to integrate LV with a third party system such as a CRM or HR package or to a trading website then this can be readily achieved. LV is based on a .NET platform and comes with a complete set of Application Program Interfaces (API's.)

Full Coverage Across Your Business

The days of rekeying, offline spreadsheets and multiple silo systems should be long gone in today's lean business. LV is a fully integrated, and scalable solution which spans the whole business covering accounts, sales, contract management, inventory control, warehouse management, procurement, manufacturing, distribution and field service management.



LV Accounts

LV provides a full set of integrated ledgers with the ability to enquire interactively at all levels and drill down to the source transaction from either an enquiry or report.

This real time summarised and detailed information allows you to have a real grip on the financial performance of your business and make informed and timely decisions.

Group	Account	Sub a/c	Costcentre	Name
⊕ 1	Total for SALES			
⊕ 2	Total for COST OF SALES			
Gross Profit				
⊕ 4	Total for OTHER INCOME			
⊕ 5	Total for STAFF COSTS			
⊕ 6	Total for ESTABLISHMENT COSTS			
⊕ 7	Total for ADMINISTRATION COSTS			
⊕ 8	Total for FINANCE AND LEGAL COSTS			
9	0	0	0	Provis
⊕ 10	Total for DEPRECIATION			
Net Profit				
⊕ 52	Total for FIXED ASSETS			
⊕ 53	Total for INVESTMENTS			
55	0	0	0	Deferr
⊕ 56	Total for CURRENT ASSETS			
⊕ 57	Total for CURRENT LIABILITIES			
59	0	0	0	Inter-
60	0	0	0	Inter-
Balance Sheet Totals				
67	0	0	0	Ordina
⊕ 68	Total for RESERVES / PROFIT & LOSS			
⊕ 69	Total for LONG TERM LOANS			

Modules

- Nominal Ledger
- Sales Ledger
- Purchase Ledger
- Deferred Income/Expense
- Fixed Assets

Key Features

- Bank Reconciliation
- Multi Currency
- Intercompany
- Consolidation
- Collections Management
- Interactive P&L, automatic format and email of statements/invoices per customer, integration with Microsoft Office (Excel, Calendars, emails.)

	201001 This Year	200901 Last Year	201002 This Year	200902 Last Year
	227361.08	151656.42	240660.29	171244.80
	116909.08	52707.61	76452.46	60918.03
	110452.00	98948.81	164207.83	110326.77
	26214.38	24766.25	21057.38	16697.24
	53328.30	38374.06	62301.94	34477.75
	58688.95	20478.56	45483.21	25493.95
	13375.20	7755.12	7747.90	3098.65
	13031.29	13545.98	13040.98	25729.80
Provision for Corporation Tax	0.00	0.00	0.00	0.00
	24757.00	18103.00	24757.00	17805.00
	-26514.36	25458.34	31934.18	20418.86
	5428075.91	5342479.94	5442384.52	5307105.94
	0.00	0.00	0.00	0.00
Deferred Taxation	0.00	0.00	0.00	0.00
	713802.97	505998.63	670365.52	533941.82
	474180.85	121832.85	462555.59	127569.22
Company Balance	0.00	0.00	0.00	0.00
Company Liabilities	0.00	0.00	0.00	0.00
	5667698.03	5726645.72	5650194.45	5713478.54
Ordinary Shares	700.00	700.00	700.00	700.00
	3170099.90	3555836.07	3195761.21	3539645.82
	1860848.13	1446321.31	1817683.24	1423886.04

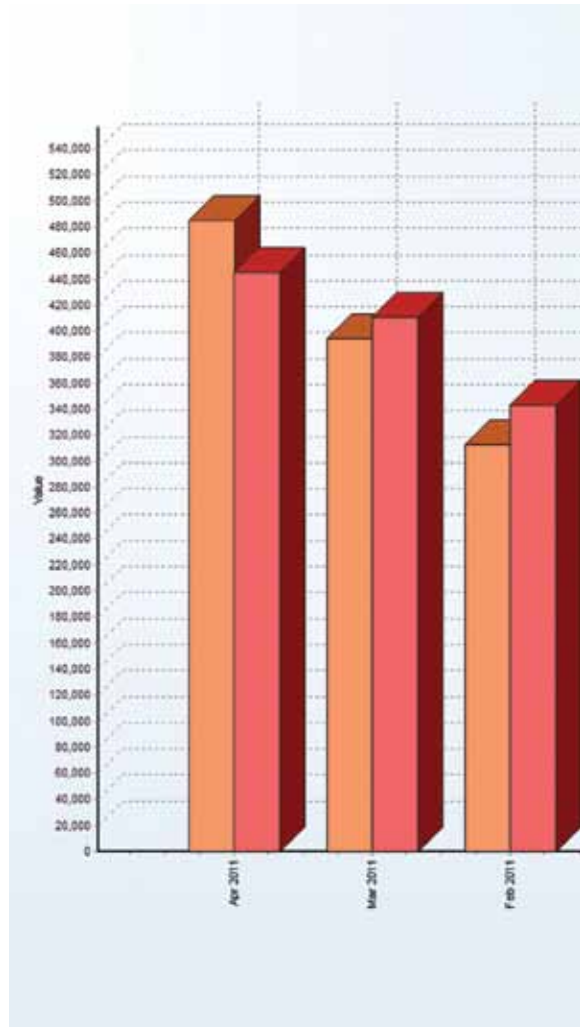
Analytics & Reporting

LV provides the tools to easily present the key summarised information to enable issues and opportunities to be identified and decisions to be made in a timely and informed manner.

Non-IT personnel using the LV Report Generator or any existing reporting tool that works with the Microsoft SQL database can build reports.

LV Analytics enables sales and purchase information to be sliced, diced and summarised by users, with no knowledge necessary about data cubes or pivot tables.

Documents can be tailored to meet the specific needs of suppliers or customers with the system automatically selecting the right format depending on any attribute, so for example by country or whether they are a prospect or distributor or proforma.



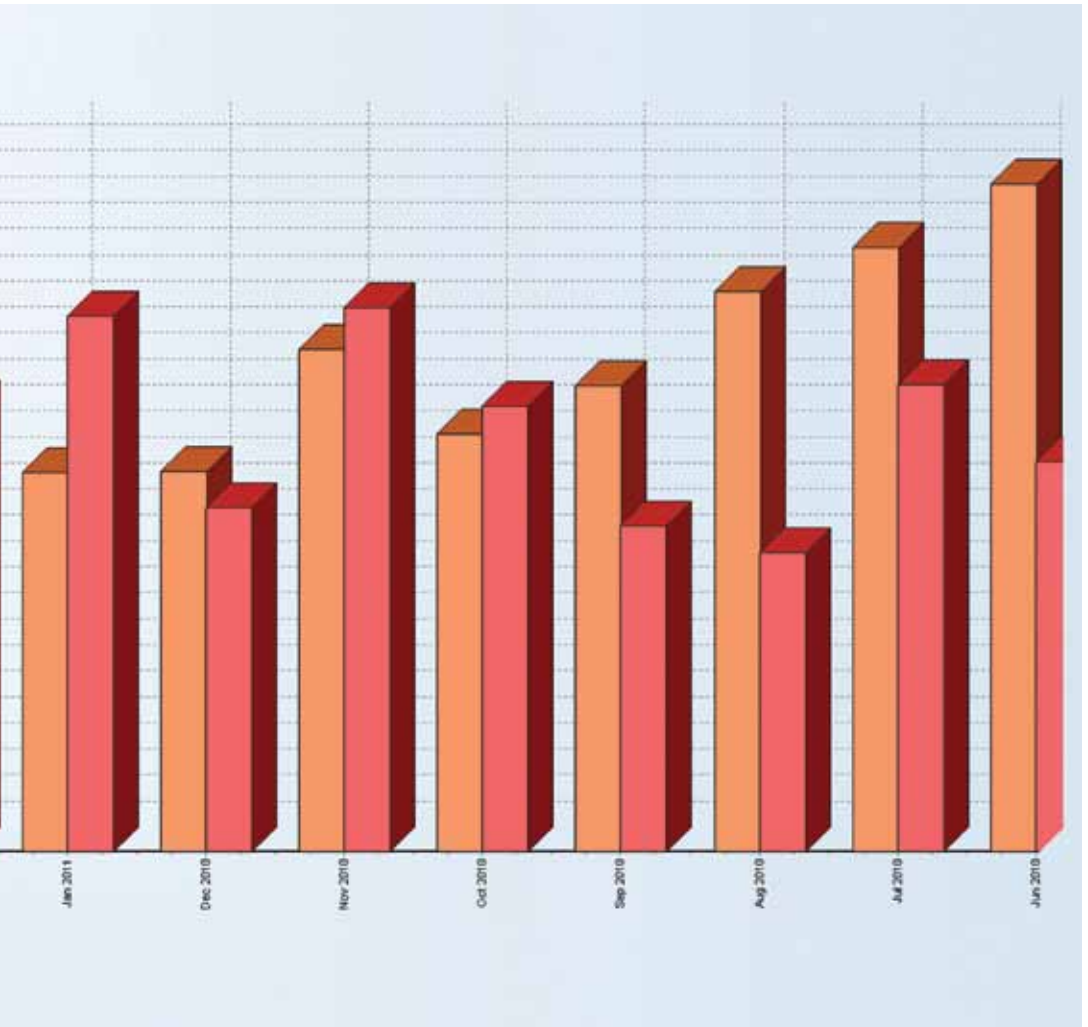
Modules

- Report Generator
- Sales Analytics
- Purchase Analytics

Key Features

- Ease of access to tables and fields
- No IT technical skills necessary
- Conditional document layouts
- Sliced and diced summaries with drill down for sales and purchases

- Click through from reports into the most relevant transaction (e.g. Click on a sales order number in a report to open up sales order amendment for that order.)



Document Management

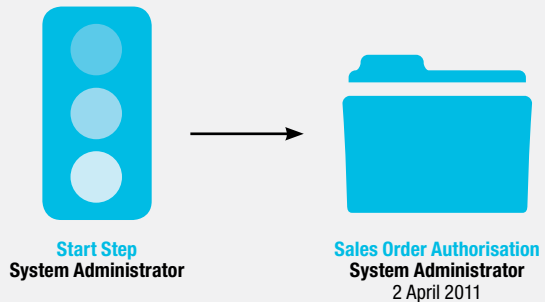
By replacing paper documents with electronic only versions and automatically controlling their flow through your business you will gain significant efficiencies, improve customer service and make a contribution to a greener environment.

By scanning documents from your trading partners the system can be configured to steer orders for example through the approval and confirmation process.

Documents can be automatically included into electronic folders, e.g. one per project, job, contract, customer or order.

At the end of their lifecycle documents are retained electronically for retrieval when needed in the future and can be archived.

Workflow status map

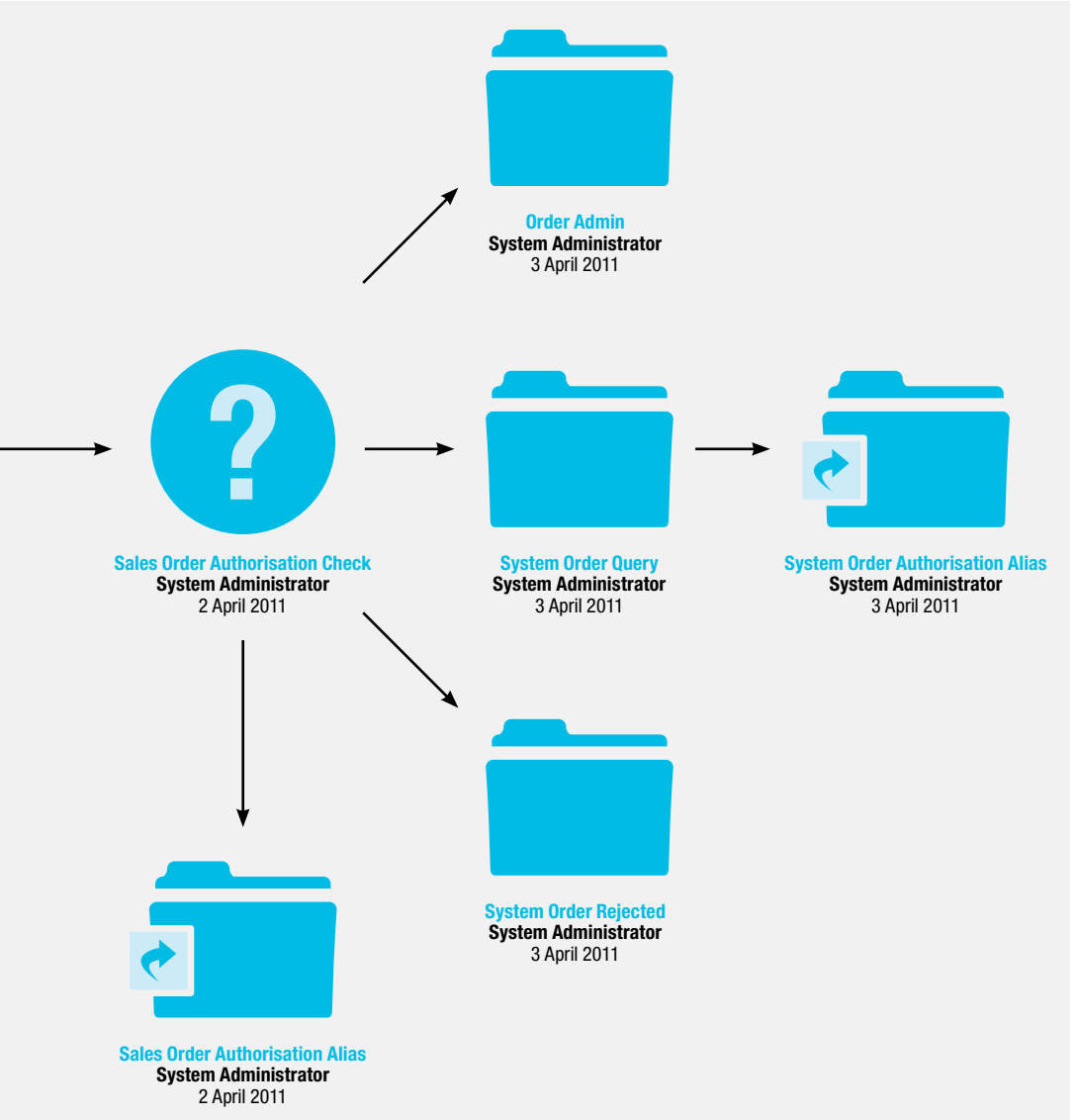


Modules

- Document Management

Key Features

- Built in workflow
- Integrated with LV transactions
- Automatic grouping into folders



Stock Control & Warehouse Management

One of the major benefits of LV is that it provides a fully integrated solution, ensuring that a clear view of physical, projected and available inventory is always accurate and up to date.

The projected view into the future allows you to see the online position going forwards taking into account opening stock plus anticipated supply minus demand.

Replenishment stock levels, reorder quantities and lead times allow the system to suggest replenishment orders to be confirmed in a timely and efficient process.

Full batch/lot/serial number traceability is built in, from finished product back to its constituents and also vice versa.

Actual costs of batches/lots can be maintained and used by the system based on the final cost of the product plus any allocated landed cost, i.e. carriage, insurance and freight.

Inbound containers can be managed, tracked and booked in en masse using the Landed Costs module.

Images, product specifications and any other type of quality or health and safety documents can be linked to a product.

Optionally, stock can be managed right down to the batch/lot or serial number held in a particular bin location.

Full support is provided for putaway, picking, replenishment and stock counting for warehouse areas and bin locations.

Warehouse instructions can be output to paper reports or alternatively to handheld devices or tablets with barcode scanners.



Stock Control & Warehouse Management

Consignment	<input type="text" value="10"/>	Unconfirmed	Date	<input type="text" value="31/08/2011"/>
Shipper	<input type="text" value="..."/>		Agent	<input type="text" value="ABXLO..."/>
Shipper Name	<input type="text" value=""/>		Agent Name	<input type="text" value="Abx Lo..."/>
Departure Date	<input type="text" value="31/08/2011"/>		Reference1	<input type="text" value="123456"/>
Arrival Date	<input type="text" value="31/08/2011"/>		Reference2	<input type="text" value="LOC"/>
Origin	<input type="text" value="CN - China"/>		Reference3	<input type="text" value="Vessel"/>
Currency	<input type="text" value="GBP"/>		Reference4	<input type="text" value=""/>

Items	Costs	Invoices	Batches	Notes	References	Events	Accruals	Accruals
	Order		Item Number	Product	Description			Qu
▶	403987 \ 1		1000	COMPACT 5	Compact 5 Multif...			125
	403987 \ 2		2000	COMPACT 5/V1	Compact 5 Multif...			100
	403987 \ 3		3000	AMP-5572	AMPLIFIER 3-WI...			75
	403987 \ 4		4000	CAB/CF2G	CABLE 4 CORE x...			150

Modules

- Stock Control
- Warehouse Management
- Landed Costs

Key Features

- Batch/Lot/Serial control and traceability
- Stock positions updated across LV automatically
- Actual costs
- Inbound container management
- Forward stock projections
- Allocation against future stock
- Warehouse put away, pick, replenishment and stock count control
- Shelf life and rotation, Cross Docking

2011		
1	Total Weight	0.00
Logistics (UK) Ltd	Total Volume	0.00
5789	Total Value	77625.00
	Dutyable Costs	1000.00
Name	Non-Dutyable Costs	500.00
	Duty	1139.49
Summary		

Quantity	Quantity Multiplier	Invoiced	Invoice Posted	Value	Value %
0.0000	Each	<input type="checkbox"/>	<input type="checkbox"/>	37500.00	48.31
0.0000	Each	<input type="checkbox"/>	<input type="checkbox"/>	30000.00	38.65
0.0000	Each	<input type="checkbox"/>	<input type="checkbox"/>	9375.00	12.08
0.0000	Each	<input type="checkbox"/>	<input type="checkbox"/>	750.00	0.97

Order Processing

Improving customer service and reducing the administration cost of processing orders from customers and to suppliers is a key benefit to your business.

Orders can be received, validated and added into LV electronically, by rapid data entry and/or by using a shopping list of products that the customer regularly buys or should be prompted to buy.

Back to back sales and purchase orders are fully supported as well as back-to-back works orders.

Direct delivery from your supplier to your customer is managed where applicable.

Stock can be allocated at order entry even down to batch/lot and optionally allocated against future supply.

Price lists are controlled by effectivity dates enabling new or updated prices to be added to the system in advance of the price implementation date.

Promotional pricing covers buy x get y free or discounts for product and customer combinations and groupings plus retrospective rebates.

Pricing and invoicing by weight (catch weight) is supported for particular use with meat, fish and poultry orders.

Advanced Shipping Notifications and Invoices can also be sent electronically. Customer and Supplier Returns can be managed with Return Merchandise Authorisation (RMA) controls in place.

All documents can be emailed in PDF form with or without intervention.

Purchase Order processing mirrors that of sales and so reduces the cost of training and enables personnel to move readily between roles or to cover either.



RMA	
Customer	
Company Name	
Address	
Postcode	
Currency	
Delivery Date	
Warehouse	
Action	
Items	Receipts
	Product
▶	BRASILO1
	BRASILO1

Modules

- Sales Order Processing
- Returns
- Promotions
- Purchase Order Processing
- EDI and Returns

Key Features

- Back to Backs
- Direct Delivery
- Promotions
- Forward Pricing
- RMA's
- Catch Weight
- Electronic Documents

1	Delivered	Date	11/03/2011		
ABAC01		Deliver To	Customer	ABAC01	
Abacus		Company Name	Abacus		
Novus Leisure		Address	Novus Leisure		
3rd Floor Accounts			3rd Floor Accounts		
Vernon House			Vernon House		
40 Shaftsbury Avenue			40 Shaftsbury Avenue		
EC GB Great Britain		Postcode	EC GB Great Britain		
GBP S/I 0		Reference 1	return		
//		Reference 2			
CORB		Reference 3			
Credit		Reference 4			
Events	More Header Fields	Flags	VAT Analysis	Notes	
Source	Related Order	Credit Note	Stock Adjustment	Proposed Action	
158105 \ 1000		158131 \ 1		Credit	
		158131 \ 2		Credit	

LV Mobile

Smart companies are harnessing the latest mobile technologies to gain competitive advantage, deliver superior service and so grow revenues and market share.

LV Mobile is a suite of applications that can run on a wide variety of smart phones, tablets and any device that can connect to the Internet via a graphical web browser.

Enables sales people to interact with LV by raising a quote or an order, checking a customer's account or available stock of a product whilst still with the customer is vital to remain ahead of the competition and secure business.

LV Apps are available for iPads, iPhones and any tablet or smart phone that support Android or Windows mobile. LV can also be deployed via the Web Client on any device that can connect to the Internet so enabling a low cost option, on a basic notebook for example, without the need for any client, VPN or terminal server costs.

Documents and reports can be output to the device as a PDF and can be emailed or printed directly from the mobile device.

Modules

—Apps and Web Client

Key Features

- Low cost mobile access to LV
- Capture sales transactions via Apps
- Enable all LV functions through the Web Client
- Browser independent
- Only a connection to the internet is required



CRM

Tracking sales leads, opportunities, enquiries and quotations is vital to maximising sales, identifying trends or sales issues whilst also enabling accurate sales forecasts.

LV enables you to record prospect and contact details together with any activities or events, e.g. conversations, emails, documents.

CRM is fully integrated within the LV suite meaning that there is no re-keying of data or duplication of process.

Reminders can be set up to prompt follow up.

Quotations can be raised and emailed to the prospect. Conversion of a Quotation to a Sales Order or a Prospect to a Customer is a very simple process that can be performed whilst on the telephone.

Mailing lists can be extracted from CRM and mail merged for campaigns.

Data can be readily imported from spreadsheets using standard routines.

Opportunity Id	4
Prospect	S
Company Name	S
Company Address	P
	N
	L
	M
	N
Postcode	N
Selection Codes	Re
Segment	
Users	
Salesman	
Sector	
Leadsources	
Sales Stage	
Current System	
Forecasted?	
Competition 1	

Modules

– CRM

Key Features

- Fully Integrated
- Ease of conversion of prospects and quotes, email Quotes
- Activities & Events
- Mailing Lists
- Data Import

9	New	Source Lead	1095
HOP00		Contact	LEE0000
hop-Equip Ltd		Contact Name	Lee Noble
ark View		Contact Address	
orth Street			
angwith			
ansfield			
ottinghamshire			
IG20 9BN		Postcode	

References	Dates	Items	Quotes	Documents	Events
			Competition 2		
MCAT - Manufacturing Catering			Competition 3		
15 - 11-15			Competition 4		
DW - Darron Worthy			Competition 5		
CATE - Catering Equipment			Competition 6		
JAS - Jas					
05 - Qualified on Phone					
SAGE100 - Sage 100					
GONE - Removed			Loss Reason		
UNKN - Unknown - No contact yet.			Loss Competition		

Manufacturing

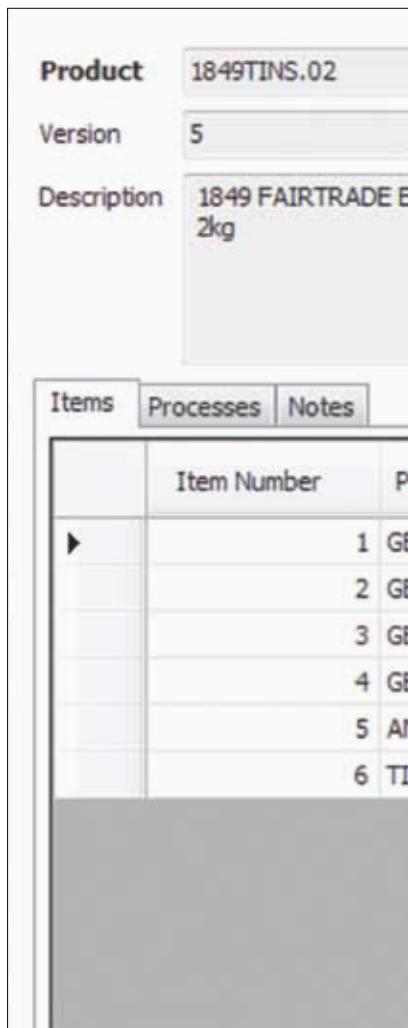
The manufacturing operations within your business need to be fully integrated into your processes and systems to provide full visibility of stock, true costs and margins whilst also improving efficiencies on the shop floor.

Within LV, Bills of Materials or Recipes can be defined to any number of levels and can include sub-components, and phantom (non-stocked) items as well as raw materials or ingredients.

Works Order processing enables full tracking of the order through its process map that defines the route it takes. This can include subcontract operations as well as in-house.

MRP enables a time phased plan of the finished production schedule to be displayed (based on demand forecasts at the top level) together with the ability to flush this down to the lowest levels of material or ingredient within the Bill of Material. MRP will suggest changes to the supply or manufacture of items where there is a projected shortfall of stock. These suggestions can be amended and/or converted to supply orders (purchase or make.)

Capacity Planning enables a graphical view of Works Orders loaded (or planned) onto the shop floor. This highlights where there are capacity shortages and allows you to change routes and perform what if scenarios until the demand is matched to capacity and can be confirmed.



Modules

- Bills of Material
- Works Order Processing
- MRP
- Demand Forecasts
- Capacity Planning

Key Features

- Multi Level BoM's
- Subassemblies
- Phantoms
- Works Order Route Maps
- Subcontracting
- Capacity Planning
- Master Production Schedule
- Material or Ingredient issues or backflush

...

To Make each

Type

Espresso Beans Tin 4 x

	On Hand	Available	
Top Level	<input type="text" value="1630.00"/>	<input type="text" value="1630.00"/>	<input checked="" type="checkbox"/> Default
Bottom Level	<input type="text" value="1630.00"/>	<input type="text" value="1630.00"/>	<input type="checkbox"/> Obsolete
			<input type="checkbox"/> Auto Replenish

Product	Product Description	Drawing No.
BCOLF01	Colombian FAIRTRADE Green Bean, (Primary Product)	
BETHFT01	Ethiopian FAIRTRADE Green Bean, (Primary Product)	
BINDSUMFT01	Indonesian Sumatra FAIRTRADE Green Bean, (Primary ...	
BBRAFT01	Brazil FAIRTRADE Green Beans(Primary Product)	
NDBOX.01	Standard 1-Col Andronicas Boxes	
NESP01	Andronicas Espresso 2kg Tins	

Field Service Management

Managing field service teams efficiently, assuring customer satisfaction and invoicing in a timely and accurate manner is essential for any equipment service business.

Serviced products can be assigned serial numbers and tracked through their life cycle together with specifications and details of preventative maintenance or repairs undertaken.

Service contracts are defined in LV with invoicing and renewals all automated.

Scheduling visits for engineers with full Microsoft calendar integration enables optimal use of their time together with the ability to report back the outcomes from each visit.

All of these features are fully integrated with the stock, invoicing and ledgers within LV so no need for rekeying of any information.

Serial Number	466994			
Product	ASTGLRO3			
Customer	HARR32			
Harrods Limited (Coffee machi				
Date Entry Department				
Harrods Distribution & Admin C				
Grant Way, off Syon Lane				
Isleworth, Middlesex TW7 5QD				
(Supplier Vendor No: 1526652				
TW7 5QD				
Details	Calls	Schedule	Events	Description
Description				
Astoria Gloria 3-Group Espresso 240V Chromed, Uk Boiler, 6000				

Modules

– Service Management

Key Features

- Service contracts
- Service specifications
- Equipment tracking
- Engineer call scheduling
- Automatic invoicing and renewals
- Fully integrated module

Item Number	1775	Last Call	//	Next Call	//
Astoria Gloria 3-Group Espresso Machine 240V Chromed, Uk Boiler, 6000W					
Address	Customer	HARR32			
nes)	Harrods Limited (Coffee machines)				
	Date Entry Department				
entre	Harrods Distribution & Admin Centre				
	Grant Way, off Syon Lane				
	Isleworth, Middlesex TW7 5QD				
	(Supplier Vendor No: 15266526)				
	TW7 5QD				
on	Log	Documents			
o Machine					
W					

E-Commerce

LV's leading technology platform includes the capability to easily interface by using a standard set of API's that cover the whole of LV's feature set and database.

These API's are delivered within the LV Software Developers Kit and can be utilised to interface online with web shops, portals or indeed any third party software product.

This can enable online trading with your partner allowing them to see any information you choose and allow them to transact with you, e.g. place sales orders, check stock, check order value.

EDI is also fully supported for Order, Invoices and Credits to be automatically received or sent by LV. This works alongside a third party package that manages the EDI message translation and transmission.



Modules

- Software Developers Kit (SDK) and EDI Interface

Key Features

- Standard LV API's
 - Ease of interface to Web Shops & 3rd party software packages
 - Send and receive key documents via EDI with trading partners
-



Project & Job Costing

LV enables source transactions and documents across the system, such as sales and purchase orders, to be assigned to a particular job (or project) reference. This enables all the information and costs to be stored within one repository that can then be enquired or reported upon.

This enables customer (or internal) jobs or projects to be completed within budget and costs managed.

Fully integrated within LV this enables streamlined and accurate invoicing, together with improved cash flow management.

Time and expense reporting is included ensuring that all costs are captured, that clients are invoiced accurately and timely. This also enables analyses of optimisation and performance against billing or utilisation targets.

Job Code	154323
Customer	ALL001 ...
Company Name	Allison Instrumentation G
Value	3000.00 GBP
Date	28/06/2011 Status
Date Started	/ / Date Close

Costs	Revenue	Text	Budget Costs	E
	Category		Period	
	-		201	
	-		201	
	-		201	
▶	DESIGN -		201	

Modules

- Job Costing
- Timesheets

Key Features

- Consolidated view of Job or Project
- Actual costs and margins
- Time Recording

<input type="text"/>	Job Type	ENER - Oil/Gas/Energy	Job Re		
<input type="text"/>	Stage	30 - Ready for Despatch	Custom		
Group Inc	Salesman	JN - James Netherway	Refer		
<input type="text"/>	Selection Code 4	<input type="text"/>	Refer		
Closed	Selection Code 5	<input type="text"/>	Refer		
ed	//				
Budget Revenue	Cost By Period	Revenue by Period	By Period	By Category	By
	Date	Estimated Cost	Confirmed Cost	Total Cost	
101	28/06/2011	0.00	0.00	0.00	
101	29/06/2011	0.46	0.00	0.46	
101	28/06/2011	0.00	910.00	910.00	
102	01/07/2011	0.00	150.00	150.00	

In summary

Lakeview Computers provides a unique solution that addresses all of the needs of UK based small to medium sized businesses.

We work hard to develop a close working business partnership with customers, so that future changes to business processes, software upgrades and regulatory demands can be painlessly and cost-effectively addressed.

For more information

Telephone

0845 388 3329

Email

info@lakeview.co.uk

Web

www.lakeview.co.uk